

**ROCKY MOUNT TOWN COUNCIL
QUARTERLY SPECIAL FOCUS MEETING / WORK SESSION
HARVESTER PERFORMANCE CENTER, LANDING PAD STAGE
MAY 20, 2019**

The May 20, 2019 Quarterly Special Focus Meeting / Work Session of the Rocky Mount Town Council (here after referred to as "Council") was held at the Harvester Performance Center, Landing Pad Stage, located at 450 Franklin Street, Rocky Mount, Virginia at 6:00 p.m. with Mayor Steven C. Angle presiding. The following members of Council were present:

- Mayor Steven C. Angle
- Vice Mayor Billie W. Stockton
- Bobby M. Cundiff
- Robert L. Moyer
- Jon W. Snead

The following staff members were also present:

- Shelli Arthur, Harvester Performance Center, Operation Supervisor
- Cherie Compton, Clerk
- C. James Ervin, Town Manager
- Matthew C. Hankins, Chief Executive Officer of the Harvester Performance Center
- Gary Jackson, Harvester Performance Center, General Manager
- Sheila Silverstein, Harvester Performance Center, Assistant General Manager

The meeting was called to order by Mayor Steven C. Angle.

Roll call of members present by Clerk, Cherie Compton

1.) Adoption of Agenda

Motion: To adopt the agenda as presented

Motion by: Vice Mayor, Billie W. Stockton

Second: Council Member Bobby L. Moyer

Motion Discussion: None

Ayes: Stockton, Cundiff, Moyer, Snead

Nays: None

Action: Approved the agenda by unanimous vote

2.) Introduction & Welcome by Mayor Steven C. Angle

Mayor Steven Angle provided the welcome and introduction to everyone.

3.) Meal Service

Mayor Angle adjourned for the dinner part of the meeting provided by Ippy's Restaurant at 6:05 p.m.

4.) Harvester Performance Center Annual Report and Harvester Financial Review

Matthew Hankins presented the 2018 Harvester Performance Center Annual Report and noted 2018 was one of the most successful to date with a diverse set of musical performers, dramas and comedians. In 2018, the Harvester Performance Center drew in 42,000 people that contributed to the Rocky Mount economy, including 28,178 paid visitors and 14,000 non-paid visitors for other events, including rentals, holiday festivities, school-sponsored activities and community interest events. The Harvester scheduled 146 shows in 2018 and brought in total revenue of \$1,788,815.00 with expenses of \$1,815,892.83. He also addressed building upgrades, ways to cut expenses and continuing TV, radio and Facebook appearances as the primary advertising for the Harvester.

Andy Turner presented the Harvester Performance Center 2018 year-end report and the 2019 1st Quarter financial report. He went over Revenue, Performance Expenditures, Operational Expenditures, and any income or losses.

Town Manager James Ervin addressed the impact that the Harvester has had on the Town of Rocky Mount and how the Town can keep moving forward.

With no further business to continue a discussion, Mayor Angle entertained a motion to adjourn.

1. Adjournment

Motion: To adjourn meeting

Time: 7:21 p.m.

Motion By: Council Member Moyer

Second: Council Member Snead

Motion Discussion: None

Ayes: Stockton, Cundiff, Moyer, Snead

Nays: None

Action: Adjourned by a unanimous vote.

Steven C, Angle, Mayor

ATTEST:

Cherie Compton, Deputy Clerk